



William Fisher
1 Industrial Way, Unit 8
Portland, ME 04103

September 21, 2022

Re. Exactwater

To Whom It May Concern:

For any brewery, water is a vital ingredient and its consumption is very closely monitored. Exactwater approached Austin Street Brewery with the goal of reducing our water use and costs. To our delight, they exceeded expectations!

Exactwater's initial proposal was hard to wrap our heads around, especially since they claimed our brewing operations would not change: same water, same water pressure. They explained their process up front and worked with our team to manage and facilitate the install.

After their simple device was operational, we compared the numbers and they did what they said: Exactwater is the real deal! The data is simple to understand and our day-to-day operations have remained unchanged except for the fact we use approximately 30% less water.

Exactwater managed the project, provided active analysis with our Director of Operations, and answered any questions we had along the way. In the end, we are happy customers! We recommend any business considers this opportunity to save water and lower costs.

Sincerely,

A handwritten signature in black ink, appearing to read "William Fisher".

William Fisher